

# Town of Islip Industrial Development Agency 40 Nassau Ave, Islip, New York

40 Nassau Ave, Islip, New York Office - 631-224-5512/Fax - 631-224-5532 www.IslipIDA.com APPLICATION FOR FINANCIAL ASSISTANCE

DATE: 11/28/18			
APPLICATION OF:	25 Andrea LLC		
	Name of Owner and/o	or User of Proposed Project	
ADDRESS: 25 Andrea Road			
	Holbrook, NY 11741		
Type of Application:	□□ Tax-Exempt Bond	□□ Taxable Bond	
	■ Straight Lease	☐ Refunding Bond	

#### APPLICANT INSTRUCTIONS

- In order for the Town of Islip IDA Application to be reviewed in a timely manner, it must be complete. All questions must be answered and all required attachments must be included.
- Use "None" or "Not Applicable" where necessary
- All applicants must submit an original and two (2) copies of all documents to the Agency
- All applications must be accompanied by a \$1,000 non-refundable application fee made
  out to the Town of Islip Industrial Development Agency, and a \$500 non-refundable fee
  made out to the Town of Islip for the EAF Review, which is required by the State
  Environmental Quality Review Act (SEQRA). If the project has already undergone a
  SEQRA review during the preview process, then applicant can submit the completed EAF
  in lieu of the fee

#### APPLICANT CHECKLIST

- I have completed all sections of the application
- I have signed and notarized the Certification Section (Part IX)
- I have signed Schedule A regarding the Fee Structure for all IDA transactions
- I have attached all company financial information required by Part VIII
- I have completed and signed the Environmental Assessment Form required by SEQRA (if the project has already undergone SEQRA review, submit completed EAF)
- o I have completed Form RP485-b as required by Real Property Tax Law
- I have submitted the original and two (2) copies of all application materials to the Agency for review
- o I have submitted an application fee check for \$1000 payable to the Town of Islip IDA
- I have submitted a \$500 check payable to the Town of Islip for the SEQRA review, or the completed EAF

#### INDEX

PART I OWNER AND USER DATA

PART II OPERATION AT CURRENT LOCATION

PART III PROJECT DATA

PART IV PROJECT COSTS AND FINANCING

PART V PROJECT BENEFITS

PART VI EMPLOYMENT DATA

PART VII REPRESENTATIONS, CERTIFICATIONS AND INDEMNIFICATION

PART VIII SUBMISSION OF MATERIALS

EXHIBIT A Proposed PILOT Schedule
SCHEDULE A Agency's Fee Schedule
SCHEDULE B Construction Wage Policy

SCHEDULE C Recapture and Termination Policy

#### Part I: Owner & User Data

## 1. Owner Data: A. Owner (Applicant for assistance): \_\_\_25 Andrea LLC Address: 25 Andrea Road Federal Employer ID #: Website: N/A NAICS Code: Owner Officer Certifying Application: Anthony L. Levey Title of Officer: E-mail: Phone Numb B. Business Type: LLC Partnership Privately Held Sole Proprietorship Public Corporation □ Listed on NY State of Incorporation/Formation: C. Nature of Business: (e.g., "manufacturer of \_\_\_\_\_ for \_\_\_\_ industry"; "distributor of \_\_\_\_\_"; or "real estate holding company") Real Estate Holding Company D. Owner Counsel: Schwartz & Blumenstein Firm Name: 250 West 57th Street, Suite 1619 Address: New York, NY 10107 Individual Attorney: Cliff Schwartz

E-mail:

Phone Number:

Name Anthony Levey	Percent Owned 50%			
88	50%			
Robert Levey	50%			
member, officer, director or other entity with vassociated with:  i. ever filed for bankruptcy, been adju	<ul> <li>i. ever filed for bankruptcy, been adjudicated bankrupt or placed in receivership or otherwise been or presently is the subject of any bankruptcy or similar proceeding? (if yes, please explain)</li> </ul>			
	neanor, or criminal offense (other than a motor blain)			
in the Owner, list all other organizations which	n are related to the Owner by virtue of such			
Is the Owner related to any other organization by so, indicate name of related organization and related N/A	y reason of more than a 50% ownership? If ationship:			
	ubsidiaries:			
	member, officer, director or other entity with vassociated with:  i. ever filed for bankruptcy, been adju otherwise been or presently is the sub (if yes, please explain)  No  ii. been convicted of a felony, or misden vehicle violation)? (if yes, please explain)  No  If any of the above persons (see "E", above) or a in the Owner, list all other organizations which persons having more than a 50% interest in such N/A  Is the Owner related to any other organization by so, indicate name of related organization and related to any other organization and related to any other organization by so, indicate name of related organization and related to any other organization and rela			

J.	J. Has the Owner (or any related corporation or person) been involved in or benefited prior industrial development financing in the municipality in which this project is whether by this agency or another issuer? (Municipality herein means city, town or vi if the project is not in an incorporated city, town or village, the unincorporated area county in which it is located.) If so, explain in full:					
	No					
K.	List major bank references of the Owner:					
2. <u>User D</u>	Data N/A applicants for assistance or where a landlord/tena	ont relationship will exist between the owner				
and the us	er)**					
A.	User (together with the Owner, the "Applicant"):					
	Address:					
	Federal Employer ID #:	Website:				
	NAICS Code:					
	User Officer Certifying Application:	*				
	Title of Officer:					
	Phone Number:	E-mail:				
B.	Business Type:					
	Sole Proprietorship   Partnership	Privately Held □				
	Public Corporation ☐ Listed o	n				
	State of Incorporation/Formation:					
C.	Nature of Business:  (e.g., "manufacturer of for indust holding company")	ry"; "distributor of"; or "real estate				

D.	Are the User and the C	Owner Related Entities?	Yes □	No □	
	i. If yes, the of "F" belo	emainder of the questions w) need not be answered	in this Part I	Section 2 (with or the Owner.	the exception
	ii. If no, pleas	e complete all questions b	elow.		
E.	User's Counsel:				
	Firm Name:				
	Address:				
	Individual Attorne	y:	<u></u>		
	Phone Number:		E-ma	il:	
F.	Principal Stockholders	or Partners, if any (5% of	more equity	):	
	Nan	e	Perce	nt Owned	
			000		
					<del></del>
				uu staalihaldar r	
G.	director or other entity  i. ever filed f  otherwise b	subsidiary or affiliate of t with which any of these is or bankruptcy, been adju- een or presently is the sub- se explain)	ndividuals is dicated bankr	or has been assocupt or placed in	ciated with: receivership or
	10				
		cted of a felony or cri (if yes, please explain)	minal offens	e (other than a	motor vehicle
	Name of the last o				

Н.	If any of the above persons (see "E", above) or a group of them, owns more than 50% interest in the User, list all other organizations which are related to the User by virtue of such persons having more than a 50% interest in such organizations.
I.	Is the User related to any other organization by reason of more than a 50% ownership? If so, indicate name of related organization and relationship:
J.	List parent corporation, sister corporations and subsidiaries:
K.	Has the User (or any related corporation or person) been involved in or benefited by any prior industrial development financing in the municipality in which this project is located, whether by this agency or another issuer? (Municipality herein means city, town or village, or if the project is not in an incorporated city, town or village, the unincorporated areas of the county in which it is located.) If so, explain in full:
L.	List major bank references of the User:  BNB-JoAnn Bello-631-537-1000
1. Cu	Part II – Operation at Current Location  Owner and the User are unrelated entities, answer separately for each)**  Trent Location Address: 25 Andrea Road Holbrook, NY 11741  Typed or Leased: Owned
	scribe your present location (acreage, square footage, number buildings, number of floors,

4.	Type of operation (manufacturing, wholesale, distribution, retail, etc.) and products and/or				
	services: Manufacturing, Office				
5.	Are other facilities or related companies of the Applicant located within the State?  Yes □ No ☒				
	A. If yes, list the Address:				
6.	If yes to above ("5"), will the completion of the project result in the removal of such facility or facilities from one area of the state to another OR in the abandonment of such facility or facilities located within the State? Yes $\square$ No $\square$				
	A. If no, explain how current facilities will be utilized: In the New Building we will be				
	expanding our manufacturing facility which will enable us to _build bigger projects				
	B. If yes, please indicate whether the project is reasonably necessary for the Applicant to maintain its competitive position in its industry or remain in the State and explain in full:				
7.	Has the Applicant actively considered sites in another state? Yes ☒ No ☐				
	A. If yes, please list states considered and explain: New Jersey				
	We had prior offices there				
8.	Is the requested financial assistance reasonably necessary to prevent the Applicant from moving out of New York State? Yes ☑ No □  A. Please explain: Due to the High Costs on Long Island				
9	Number of full-time employees at current location and average salary:52 Employees				
	\$75,000.00 Average Salary				

#### Part III - Project Data

1. <u>Pr</u>	roject Type:
A	. What type of transaction are you seeking?: (Check one)  Straight Lease ☑ Taxable Bonds □ Tax-Exempt Bonds □  Equipment Lease Only □
В.	Type of benefit(s) the Applicant is seeking: (Check all that apply)  Sales Tax Exemption  Mortgage Recording Tax Exemption  PILOT Agreement:
2. <u>Lo</u>	ocation of project:
A	Street Address:300 Rabro Drive, Hauppauge, NY 11788
В.	Tax Map: District 500 Section 24 Block 1 Lot(s) 18.20
C.	Municipal Jurisdiction:
	i. Town: Islip ii. Village: Hauppauge iii. School District: Hauppauge
D.	Acreage: _4.93
3. <u>Pr</u>	oject Components (check all appropriate categories):
A.	Construction of a new building ☐ Yes ☒ No i. Square footage:
B.	Renovations of an existing building i. Square footage: 20,000 sf
C.	Demolition of an existing building i. Square footage:
D.	Land to be cleared or disturbed
E.	Construction of addition to an existing building  Yes  No i. Square footage of addition: ii. Total square footage upon completion:
F.	Acquisition of an existing building i. Square footage of existing building: 56,597 sf
G.	Installation of machinery and/or Equipment  Yes  No  i. List principal items or categories of equipment to be acquired:

## Computerized Wood Working Equipment

4.	<u>Cu</u>	arrent Use at Proposed Location:
	A.	Does the Applicant currently hold fee title to the proposed location? No
		i. If no, please list the present owner of the site: Bully & Congrats Realty
	B.	Present use of the proposed location: Office
	C.	Is the proposed location currently subject to an IDA transaction (whether through this Agency or another?)   Yes  No
		i. If yes, explain:
	D.	Is there a purchase contract for the site? (if yes, explain):   ✓ Yes  ✓ No
		Details of the Purchase agreement are still being worked out
	E.	Is there an existing or proposed lease for the site? (if yes, explain):    Yes   No
5.	Pro	oposed Use:
	A.	Describe the specific operations of the Applicant or other users to be conducted at the project site: Manufacturing and Office. See Exhibit 1
	B.	Proposed product lines and market demands: Custom Wood Furniture
	C.	If any space is to be leased to third parties, indicate the tenant(s), total square footage of the project to be leased to each tenant, and the proposed use by each tenant:
		Please see Exhibit 1
	D.	Need/purpose for project (e.g., why is it necessary, effect on Applicant's business):

	we are illilited to our growth and expansion at the current location.						
	We are looking to expand our ability to take on more projects and increase the size of manufacturing our Custom Wood Work						
	E.	Will any personally	portion of the project locar	re used for the making of retail sales to custome ion? Yes □ No ☒ See Ext			
		i.	the sale of retail goo	ge of the project location will be utilized in cords and/or services to customers who personally	visit the		
6.	Pro	oject Work					
	A.	Has const	ruction work on this p	roject begun? If yes, complete the following:			
		i. ii. iii. :	•	Yes □ No ☒ % COMPLETE _ Yes □ No ☒ % COMPLETE _ Yes □ No ☒ % COMPLETE _ Yes □ No ☒ % COMPLETE _			
		iv. v.	Steel: Masonry:	Yes No 2 % COMPLETE_			
		vi.	Other:				
	B.	What is th	ne current zoning?: <u>Ir</u>	dustrial			
	C.	Will the p	oroject meet zoning rec	uirements at the proposed location?			
			Yes 🛛	No □			
	D.			, please provide the details/status of the change	e of zone		
	E.	Have site	plans been submitted	o the appropriate planning department? Yes	□ No 🛛		
7.	Pro	oject Comp	oletion Schedule:				
	A.		ne proposed commence on/renovation/equippi	ement date for the acquisition and the ng of the project?			
		i.	Acquisition: 2/1/1	9			
		ii.		tion/Equipping: 2/1/19			

	B.	s. Provide an accurate estimate of the time schedule to complete the project and when the first use of the project is expected to occur: 90-120 days				
		Part IV – Project	Cost	ts and Financing		
1.	Pro	oject Costs:				
	A. Give an accurate estimate of cost necessary for the acquisition, construction, renovation, improvement and/or equipping of the project location:					novation,
		Description		<u>Amount</u>		
		Land and/or building acquisition	\$_	6,000,000.00		
		Building(s) demolition/construction	\$_	Inc		
		Building renovation	\$_	2,500,000.00		The second secon
		Site Work	\$_	Inc		
		Machinery and Equipment	\$_	500,000.00		
		Legal Fees	\$_			
		Architectural/Engineering Fees	\$_	200,000.00		
		Financial Charges	\$_			
		Other (Specify)	\$_			<del></del>
		Total Project Cost	\$_	9,200,000.00		
2.	Me	ethod of Financing:				
	A.	Tax-exempt bond financing:		Amount	Term	_ years
	B.	Taxable bond financing: Conventional Mortgage:		\$ \$ <u>5,000,000.00</u> +/-	25	years years
	D.	SBA (504) or other governmental finance Public Sources (include sum of all	ing:			_years
		State and federal grants and tax credits):		\$		
		Other loans: Owner/User equity contribution:		\$ <u>4,200,000.00</u> +/-	25	_ years _ years
		Total		\$_9,200,000.00		

		<ul> <li>i. What percentage of the project costs will be financed from public sector sources?</li> </ul>
3.	Pro	oject Financing:
	A.	Have any of the above costs been paid or incurred (including contracts of sale or purchase orders) as of the date of this application? Yes □ No ☒
		i. If yes, provide detail on a separate sheet.
	B.	Are costs of working capital, moving expenses, work in progress, or stock in trade included in the proposed uses of bond proceeds? Give details:
	C.	Will any of the funds borrowed through the Agency be used to repay or refinance an existing mortgage or outstanding loan? Give details:
	D.	Has the Applicant made any arrangements for the marketing or the purchase of the bond or bonds? If so, indicate with whom:
		Part V - Project Benefits
1.	Mo	ortgage Recording Tax Benefit:
	A.	Mortgage Amount for exemption (include sum total of construction/permanent/bridge financing):
		\$_5,000,000.00 approx
	B.	Estimated Mortgage Recording Tax Exemption (product of Mortgage Amount and75_%):
		\$_37,500.00
2.	Sal	es and Use Tax Benefit:

	A. Gross amount of costs for goods and services that are subject to State and local Sales and Use Tax (such amount to benefit from the Agency's exemption):				
	\$3,	,000,000.00			
	B. Estimated above):	State and loca	al Sales and Use	e Tax exemption (	product of <u>8.625</u> % and figure
	s_ 25	58,750.00			
		oject has a land ober in "B" ab		vner/user) arrange	ement, please provide a breakdown
	i.	Owner: \$			
	ii.	User: \$			
3.	Real Property	Tax Benefit:			
	A. Identify ar than the A	nd describe if a gency's PILO	the project will of benefit:	utilize a real prop	erty tax exemption benefit other
	B. Agency Pl	LOT Benefit:			
	i.	Term of PIL	OT requested: _	10 Years	
	ii.	and indicate and assessed time, the Ap	the estimated ar valuation and a plicant will cer	nount of PILOT I ttached such info	cy staff will create a PILOT schedule Benefit based on anticipated tax rates rmation to Exhibit A hereto. At such s the proposed PILOT schedule and ency.
	s application w ecuted.**	ill not be deen	ned complete ar	nd final until <u>Exh</u> i	i <u>bit A</u> hereto has been completed
			Part VI – En	nployment Data	
1.	proposed proje (ii) the number	ect location at r of residents	the end of year of the Labor Ma	one and year two	estimates of (i) employment at the following project completion and (A") that would fill the full-time and letion:
		Present	First Year	Second Year	Residents of LMA
	Full-Time Part-Time**	<u>52</u> 2	<u>60</u> 4		<u>50</u> <u>2</u>

- \* The Labor Market Area includes the County/City/Town/Village in which the project is located as well Nassau and Suffolk Counties.
- \*\* Agency staff converts Part-Time jobs into FTEs for state reporting purposes by dividing the number of Part-Time jobs by two (2).

#### 2. Salary and Fringe Benefits:

Category of Jobs to be Retained and Created	Average Salary or Range of Salary	Average Fringe Benefits or Range of Fringe Benefits
Salary Wage Earners	35,000-250,000	20,000
Commission Wage Earners	65,000-150,000	15,000
Hourly Wage Earners	14-40	5,000
1099 and Contract Workers	None	None

Note: The Agency reserves the right to visit the facility to confirm that job creation numbers are being met.

	Part VII	- Representations, Certifications and Indemnification
1.		ny litigation which would have a material adverse effect on the Applicant's (if yes, furnish details on a separate sheet)
	Yes 🗖 🗈	No 🗵
2.	ANTICIPATED USI WITH WHICH SUC VIOLATION OF F RESPECT TO LA	ANT OR ANY OF THE MANAGEMENT OF THE APPLICANT, THE ERS OR ANY OF THEIR AFFILIATES, OR ANY OTHER CONCERN CH MANAGEMENT HAS BEEN CONNECTED, BEEN CITED FOR A FEDERAL, STATE OR LOCAL LAWS OR REGULATIONS WITH ABOR PRACTICES, HAZARDOUS WASTES, ENVIRONMENTAL THER OPERATING PRACTICES? (IF YES, FURNISH DETAILS ON A
	Yes □ 1	No ⊠
3.	Is there a likelihood t assistance? (If yes, p benefits requested)	that the Applicant would not proceed with this project without the Agency's lease explain why; if no, please explain why the Agency should grant the
	Yes 🛛 🕦	No 🗆
	To Expensive	

4.	If the Applicant is unable to obtain financial assistance from the Agency for the project, what would be the impact on the Applicant and on the municipality?
5.	The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if financial assistance is provided for the proposed project:
	§ 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
	Initial ALL
6.	The Applicant understands and agrees that in accordance with Section 858-b(2) of the General Municipal Law, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the project will be listed with the New York State Department of Labor, Community Services Division and with the administrative entity of the service delivery area created pursuant to the Job Training Partnership Act (PL 97-300) in which the project is located (collectively, the "Referral Agencies"). The Applicant also agrees, that it will, except as otherwise provided by collective bargaining contracts or agreements to which they are parties, first consider for such new employment opportunities persons eligible to participate in federal job training partnership programs who shall be referred by the Referral Agencies
	Initial ALL
7.	The Applicant confirms and acknowledges that the owner, occupant, or operator receiving financial assistance for the proposed project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
	Initial ALL
8.	The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.

Initial ALL
-------------

9. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.

10. In accordance with Section 862(1) of the New York General Municipal Law the Applicant understands and agrees that projects which result in the removal of an industrial or manufacturing plant of the project occupant from one area of the State to another area of the State or in the abandonment of one or more plants or facilities of the project occupant within the State is ineligible for financial assistance from the Agency, unless otherwise approved by the Agency as reasonably necessary to preserve the competitive position of the project in its respective industry or to discourage the project occupant from removing such other plant or facility to a location outside the State.

#### Initial ALL

11. The Applicant represents and warrants that to the Applicant's knowledge neither it nor any of its affiliates, nor any of their respective partners, members, shareholders or other equity owners, and none of their respective employees, officers, directors, representatives or agents is, nor will they become a person or entity with who United States persons or entities are restricted from doing business under regulations of the Office of Foreign Asset Control (OFAC) of the Department of the Treasury (including those named on OFAC's Specially Designated and Blocked Persons List or under any statute, executive order including the September 24, 2001, Executive Order Block Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism, or other governmental action and is not and will not assign or otherwise transfer this Agreement to, contract with or otherwise engage in any dealings or transactions or be otherwise associated with such persons or entities.

#### Initial ALL

12. The Applicant confirms and hereby acknowledges it has received the Agency's fee schedule attached hereto as <u>Schedule A</u> and agrees to pay such fees, together with any expenses incurred by the Agency, including those of Transaction Counsel, with respect to the Facility. The Applicant agrees to pay such expenses and further agrees to indemnify the Agency, its members, directors, employees and agents and hold the Agency and such persons harmless against claims for losses, damage or injury or any expenses or damages incurred as a result of action taken by or on behalf of the Agency in good faith with respect to the project.

13. The Applicant confirms and hereby acknowledges it has received the Agency's [Construction Wage] Policy attached hereto as Schedule B and agrees to comply with the same.

Initial	ALL
---------	-----

14. The Applicant hereby agrees to comply with Section 875 of the General Municipal Law. The Company further agrees that the financial assistance granted to the project by the Agency is subject to recapture pursuant to Section 875 of the Act and the Agency's [Recapture and Termination] Policy, attached hereto as <u>Schedule C</u>.

Initial ALL

#### Part VIII - Submission of Materials

- Financial statements for the last two fiscal years (unless included in the Applicant's annual report).
- 2. Applicant's annual reports (or 10-K's if publicly held) for the two most recent fiscal years.
- 3. Quarterly reports (form 10-Q's) and current reports (form 8-K's) since the most recent annual report, if any.
- 4. In addition, please attach the financial information described in items A, B, and C of any expected guarantor of the proposed bond issue.
- 5. Completed Short Environmental Assessment Form.
- Most recent quarterly filling of NYS Department of Labor Form 45, as well as the most recent fourth quarter filing. Please remove the employee Social Security numbers and note the fulltime equivalency for part-time employees.

(Remainder of Page Intentionally Left Blank)

#### Part IX - Certification

(Seal)
Sworn to me before this Day of, 20
Representative of Applicant
relating to the provision of financial assistance to which this Application relates, whether or not ever carried to successful conclusion. If, for any reason whatsoever, the Applicant fails to conclude a consummate necessary negotiations or fails to act within a reasonable or specified period of time to tak reasonable, proper, or requested action or withdraws, abandons, cancels or neglects the application or the Applicant is unable to find buyers willing to purchase the total bond issue required, then upo presentation of invoice, Applicant shall pay to the Agency, its agents or assigns, all actual costs incurre with respect to the application, up to that date and time, including fees to bond or transaction counsel for the Agency and fees of general counsel for the Agency. Upon successful conclusion and sale of the transaction contemplated herein, the Applicant shall pay to the Agency an administrative fee set by the Agency in accordance with its fee schedule in effect on the date of the foregoing application, and all other appropriate fees, which amounts are payable at closing.
As representative of the Applicant, deponent acknowledges and agrees that Applicant shall be and responsible for all costs incurred by the [] Industrial Development Agency (hereinafter referred to as the "Agency") in connection with this Application, the attendant negotiations and all matter relating to the provision of financial assistance to which this Application relates, whether or not every
Deponent further says that s/he is duly authorized to make this certification on behalf of the entity name in the attached Application (the "Applicant") and to bind the Applicant. The grounds of deponent's believe to all matters in said Application which are not stated upon his/her personal knowledge and investigations which deponent has caused to be made concerning the subject matter this Application, as well as in formation acquired by deponent in the course of his/her duties in connection with said Applicant and from the books and papers of the Applicant.
(name of representative of company submitting application) deposes and says that he or she is the (title) of, the corporation (company name) named in the attached application; that he or she has read the foregoing application and knows the contents thereof; and that the same is true to his or her knowledge.

#### EXHIBIT A

#### Proposed PILOT Schedule

Upon acceptance of the Application and completion of the Cost Benefit Analysis, the Agency will attach the proposed PILOT Schedule, together with the estimates of net exemptions based on estimated tax rates and assessment values to this Exhibit.

#### VI. CERTIFICATIONS

#### B. Fee Structure

1. Application Fee-\$1,000.00

An application for IDA assistance must be accompanied by a non-refundable fee of \$1,000 plus a \$500 fee for the Town of Islip review of Environmental Assessment Form as required by the State Environmental Quality Review Act (SEQRA). (The \$500 fee will be waived if the applicant's project has already undergone a SEQRA review during a previous process, i.e. site plan, building permit, change of zone, etc.)

- 2. Agency Fee—.oo6 (for low-cost project, there will be a minimum fee of \$5,000)

  Upon closing of any IDA project, the Agency will assess an administrative fee of one-half of a basis point (.oo6) against the size of the project. For IDB projects, the .oo6 will be measured against the final bond amount. For straight-lease transactions, the .oo6 will be measured against the projected total costs.
- 3. Agency Counsel-\$250 per hour

The Town of Islip Town Attorney's Office acts as counsel to the Town of Islip IDA and must be reimbursed for time spent on IDA-related transactions. The Agency counsel bills all time spend on IDA matters at \$250 per hour. For IDA closings up to \$5 million, the Agency counsel bills a minimum of \$3,500. For projects greater than \$5 million, the Agency counsel bills a minimum of \$5,000. For all other activities, i.e. terminations, simple consents and waivers, transfer of assets, etc., the Agency counsel will bill at the aforementioned \$250 per hour.

4. Processing Fee-\$500

During the course of IDA ownership/involvement, the Agency may occasionally be required, by the company, to consent to a variety of items, i.e. pre-payment of bonds, second mortgages, additional secured financing, etc. The Agency will charge a \$500 processing fee for each of these requests.

- 5. Assignments & Assumptions-\$1,500
  - Occasionally, the IDA is asked to transfer benefits that were assigned to the original company, i.e. PILOT or mortgage recording tax benefits, to a different company, typically upon a sale of the IDA property. The new company often wishes to continue IDA involvement with the property in order to retain the IDA incentives. The Agency will charge a \$1,500 fee for each of these transactions.
- 6. PILOT Extensions/Modifications—.006
  Occasionally, the Agency is asked to extend or modify an existing Payment n Lieu of Taxes Agreement (PILOT). The .006 will be measured against the projected increase of the PILOT benefit

#### VI. CERTIFICATIONS

#### B. Fee Structure

- 7. Annual Administrative Fee—\$1,000

  An Annual Administrative Fee of \$1,000 will be charged to all projects to cover the cost of all the reporting and monitoring of the transaction. This fee is subject to periodic review and may be adjusted at the discretion of the Agency.
- 8. Bond/Transaction Counsel—fee negotiated separately
  While the Town of Islip IDA is represented locally by the Town of Islip Town
  Attorney's Office, a separate Bond/Transaction Counsel is also necessary on any
  IDA project. Bond/Transaction counsels render "third party" opinions that the
  bond or straight lease transaction is authorized under all federal, state and local
  statutes. Bond/Transaction counsels also prepare all documents related to IDA
  transactions and coordinates all activities leading up to closing. The Town of Islip
  IDA has designed the firm of Nixon Peabody, LLP as its Bond/Transaction counsel and all fees are separately negotiated with them.

I have read and understand the aforementioned explanation of the fees associated with all the Town of Islip Industrial Agency Transaction.

Signature

#### SCHEDULE B

#### Agency's Construction Wage Policy

#### CONSTRUCTION WAGE POLICY

Town of Islip Industrial Development Agency

The purpose of the Town of Islip Industrial Development Agency is to provide benefits that reduce costs and financial barriers to the creation and to the expansion of business and enhance the number of jobs in Islip.

The Agency has consistently sought to ensure that skilled and fair paying construction jobs for local residents are encouraged in projects receiving financial assistance from the Agency and that local vendors be used during the construction process.

It is the intent of the Agency that the economic activity created by Agency assisted projects during the construction process primarily benefits local residents and vendors.

- I. The following shall be the policy of the Town of Islip Industrial Development Agency for all applicants for financial assistance:
  - (A) Employ 90% of the construction workers for the project from within Nassau or Suffolk Counties.
    - (B) Purchase 90% of the building materials from within the bi-County region.

In the event that any of these conditions cannot be met, the applicant shall submit to the Agency an explanation as to the reasons for its failure or inability to comply with such conditions. Furthermore, this policy may be waived, in the sole and final discretion of the Agency, in the event that the applicant demonstrates to the Agency special circumstances or economic hardship to justify a waiver to be in furtherance of the purposes and goals of the Town of Islip Industrial Development Agency.

II.

#### SCHEDULE C

# Agency's Recapture and Termination Policy TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY EFFECTIVE JUNE 7, 2016

Pursuant to Sections 874(10) and (11) of Title 1 of Article 18-A of the New York State General Municipal Law (the "Act"), the Town of Islip Industrial Development Agency (the "Agency") is required to adopt policies (i) for the discontinuance or suspension of any financial assistance provided by the Agency to a project or the modification of any payment in lieu of tax agreement and (ii) for the return of all or part of the financial assistance provided by the Agency to a project. This Recapture and Termination Policy was adopted pursuant to a resolution enacted by the members of the Agency on June 7, 2016.

#### I. Termination or Suspension of Financial Assistance

The Agency, in its sole discretion and on a case-by-case basis, may determine (but shall not be required to do so) to terminate or suspend the Financial Assistance (defined below) provided to a project upon the occurrence of an Event of Default, as such term is defined and described in the Lease Agreement entered into by the Agency and a project applicant (the "Applicant") or any other document entered into by such parties in connection with a project (the "Project Documents"). Such Events of Default may include, but shall not be limited to, the following:

- 1) Sale or closure of the Facility (as such term is defined in the Project Documents);
- 2) Failure by the Applicant to pay or cause to be paid amounts specified to be paid pursuant to the Project Documents on the dates specified therein;
- 3) Failure by the Applicant to create and/or maintain the FTEs as provided in the Project Documents:
- 4) A material violation of the terms and conditions of the Project Agreements; and
- 5) A material misrepresentation contained in the application for Financial Assistance, any Project Agreements or any other materials delivered pursuant to the Project Agreements.

The decision of whether to terminate or suspend Financial Assistance and the timing of such termination or suspension of Financial Assistance shall be determined by the Agency, in its sole discretion, on a case-by-case basis, and shall be subject to the notice and cure periods provided for in the Project Documents.

For the purposes of this policy, the term "Financial Assistance" shall mean all direct monetary benefits, tax exemptions and abatements and other financial assistance, if any, derived solely from the Agency's participation in the transaction contemplated by the Project Agreements including, but not limited to:

- any exemption from any applicable mortgage recording tax with respect to the Facility on mortgages granted by the Agency on the Facility at the request of the Applicant;
- (ii) sales tax exemption savings realized by or for the benefit of the Applicant, including and savings realized by any agent of the Applicant pursuant to the Project Agreements in connection with the Facility; and
- (iii) real property tax abatements granted under the Project Agreements.

#### II. Recapture of Financial Assistance

The Agency, in its sole discretion and on a case-by-case basis, may determine (but shall not be required to do so) to recapture all or part of the Financial Assistance provided to a project upon the occurrence of a Recapture Event, as such term is defined and described in the Project Documents. Such Recapture Events may include, but shall not be limited to the following:

- 1) Sale or closure of the Facility (as such term is defined in the Project Documents);
- 2) Failure by the Applicant to pay or cause to be paid amounts specified to be paid pursuant to the Project Documents on the dates specified therein;
- 3) Failure by the Applicant to create and/or maintain the FTEs as provided in the Project Documents:
- 4) A material violation of the terms and conditions of the Project Agreements; and
- 5) A material misrepresentation contained in the application for Financial Assistance, any Project Agreements or any other materials delivered pursuant to the Project Agreements.

The timing of the recapture of the Financial Assistance shall be determined by the Agency, in its sole discretion, on a case-by-case basis, and is subject to the notice and cure periods provided for in the Project Documents. The percentage of such Financial Assistance to be recaptured shall be determined by the provisions of the Project Documents.

All recaptured amounts of Financial Assistance shall be redistributed to the appropriate affected taxing jurisdiction, unless agreed to otherwise by any local taxing jurisdiction.

For the avoidance of doubt, the Agency may determine to terminate, suspend and/or recapture Financial Assistance in its sole discretion. Such actions may be exercised simultaneously or separately and are not mutually exclusive of one another.

#### III. Modification of Payment In Lieu of Tax Agreement

In the case of any Event of Default or Recapture Event, in lieu of terminating, suspending or recapturing the Financial Assistance, the Agency may, in its sole discretion, adjust the payments in lieu of taxes due under the Project Agreements, so that the payments in lieu of taxes payable under the Project Agreements are adjusted upward retroactively and/or prospectively for each tax year until such time as the Applicant has complied with the provisions of the Project Agreements. The amount of such adjustments shall be determined by the provisions of the Project Documents.

ř «		

CAROB INDUSTRIES, INC. FINANCIAL STATEMENTS SEPTEMBER 30, 2017

# CAROB INDUSTRIES, INC. SEPTEMBER 30, 2017

#### INDEX

### GLASS & SHIECHEL CPAs, LLP

110 STEWART AVENUE HICKSVILLE, NEW YORK 11801

> 516-935-1900 FAX: 516-935-3453

#### INDEPENDENT AUDITORS' REPORT

To the Stockholders of Carob Industries Inc.

#### Report on the Financial Statements

We have audited the accompanying balance sheet of Carob Industries Inc., as of September 30, 2017, and the related statements of income, changes in stockholders' equity and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Carob Industries Inc. as of September 30, 2017, and the results of its operations and its cash flows for the year then ended in accordance with accordance principles generally accepted in the United States of America.

Glass & Shiechel CPAs, LLP

Hicksville, New York December 13, 2017

			EXHIBIT 1				
Company	Address	Company Description	Tax Id	Owner(s)	Ownership Percentage	Annual Sales	Approx Sq
Carob Industries, Inc.	25 Andrea Road	Architectural Wood Work Manufacturer	11-2656442	Robert A. Levey	100%	1,727,000	25 000 cg ft
Architectural	Holbrook, NY 11741	Work Manufacturer	11-2030442	Robert A. Levey	10076	1,727,000	25,000 Sq It
Certified Interiors, Inc.	25 Andrea Road Holbrook, NY 11741	Carpentry Subcontractor	11-2454653	Robert A. Levey	100%	29,900,000	10,532 SQ FT
Telcar Certified, Ltd	25 Andrea Road Holbrook, NY 11741	Corporate Furniture Sales there is no show room	20-1319657	Anthony L Levey	100%	8,600,000	10,532 SQ FT
VRD Contracting, Inc.	25 Andrea Road	General Contractor- Office Workers	11-3241167	Denise Sapienza-Levey	/ 85%	37,000,000	10,532 SQ FT
VIVD Contracting, Inc.	Holbrook, NY 11741	Office Workers	11-3241107	Mark Foster	15%	37,000,000	10,002 30 F1