Application

for

Financial Assistance

Town of Islip IDA
40 Nassau Avenue
Islip, New York 11751
Phone 631.224.5512
Fax 631.224.5532

Updated 6-2014
IDA Project Summary

A. General
   Name of Project: Northrock Industries / Bayn LLC
   Project Location: 3.1 Crossways East, Bohemia
   Contact Person & Phone Number: Brian Robertson

B. Key Dates
   Application Submitted: 4/10/15
   Projected Inducement: 5/15/15
   Agenda Closing: 7/23/15

C. Project Type
   □ Industrial  □ Not-for-profit  □ Commercial
   □ Office     □ Housing       □ Other

D. Project Size
   Acreage: 2
   New construction: 2
   Rehabed: 3
   Total Project Cost: $2,990,000

E. Type of Assistance
   ☑ Sale Leaseback  □ Tax Exempt Bonds  □ Taxable Bonds

F. PILOT
   □ 485-b  □ Double 485-b  □ Affordable Housing  □ Empire Zone
   □ 10 Year Existing  □ 12 Year Existing  □ Not-for-profit  □ Other

G. Jobs/Payroll
   Retained Jobs: 17
   New Jobs: 5
   Current Payroll: $1,173,030
   New Payroll: $1,401,766
   Average Annual Wage: $49,000
   New Average Annual Wage: $63,714

H. Projected Agency Fee: $17,940

I. Additional Notes
APPLICANT INSTRUCTIONS

- In order for a Town of Islip IDA Application to be reviewed in a timely manner, it must be complete. All questions must be answered and all required attachments must be included.
- Use “None” or “Not Applicable” where necessary.
- Part VI—Bond Information, need only be completed by applicants for Taxable or Tax Exempt Industrial Development Bonds.
- All applicants must submit an original and two (2) copies of all documents to the Agency.
- All applications must be accompanied by a $1,000 non-refundable fee to the Town of Islip Industrial Development Agency, and a $500 non-refundable fee to the Town of Islip for the EAF Review required by the State Environmental Quality Review Act (SEQRA). (If the project has already undergone a SEQRA review during the preview process, then applicant can submit the completed EAF for the one attached to the application).

APPLICANT CHECKLIST

☐ I have completed all sections of the attached application.

☐ I have signed and notarized the Certification Section (Part VII-A).

☐ I have signed Part VII-B regarding the Fee Structure for all IDA transactions.

☐ I have attached all company financial information required by Part VIII-A.

☐ I have completed and signed the Environmental Assessment Form required by SEQRA. (If the project has already undergone a SEQRA review during a previous process, substitute the completed EAF for the one that was attached to this application).

☐ I have completed and signed Form RP485-b as required by Real Property Tax Law.

☐ I have submitted the original and two (2) copies of all application materials to the Agency for review.

☐ I have submitted an application fee check for $1,000 payable to the Town of Islip IDA.

☐ I have submitted a $500 check payable to the Town of Islip for the SEQRA review. (If the project has already undergone a SEQRA review during a previous process, and the applicant substitutes the completed EAF for the one attached to the application, the $500 SEQRA fee is waived).
PART I  Company (Owner/User) Data
PART II  Project Data
PART III  Employment/Sales Data
PART IV  Construction Schedule
PART V  Project Costs/Financing
PART VI  Certifications
PART VII  Required Attachments
1. Financial Information
2. EAF
3. RP 485-b
I. OWNER & USER DATA

A. Owner Data

1. Company Name: BAMM, LLC
   Current Address: c/o Northrock Industries, Inc., 3688 Horseblock Road, Medford, New York 11763

2. Company Officer certifying this application
   Name: Brian Robertson
   Mailing Address: c/o Northrock Industries, Inc., 3688 Horseblock Road, Medford, New York 11763
   Telephone: [Redacted] Fax: [Redacted]
   Email: [Redacted]

3. Business Type
   □ Sole Proprietorship □ General Partnership
   □ Limited Partnership □ Limited Liability Company
   □ Non-for-profit Corporation □ Privately Held Corporation
   □ Education Corporation □ Other
   □ Public Corporation—Listed on _______________ Exchange


5. Principal Officers
   Name: Brian Robertson
   Title: Member
   Eric Rueb
   Title: Member
   Alan Browning
   Title: Member

6. Principal Stockholders
   Name: Brian Robertson
   Title: Member
   Eric Rueb
   Title: Member
   Alan Browning
   Title: Member

7. Owner’s Legal Counsel
   Name: Peter L. Curry, Esq.
   Firm Name: Farrell Fritz, PC
   Address: 1320 RXR Plaza, Uniondale, NY 11556-1320
   Telephone: [Redacted] Fax: [Redacted]
   Email: [Redacted]

8. Bank References
   Chase - 4170 Veterans Highway, Bohemia, NY 11716
   Bank of America - 47 W Main Street, Patchogue, NY 11772

9. Major Trade References

10. Nature of Business
    (i.e. “manufacturer of ___ for ___ industry” or “warehouse distributor of ___” or “real estate holding company”)
    Real Estate Holding Company

11. NAICS Code
    For help determining your NAICS code, please visit http://www.naics.com
I. OWNER & USER DATA

B. User Data

For co-applicants, where a tenant/landlord relationship will exist between the owner and the user, the user must occupy at least 50% of the square footage of the facility.

1. Company Name: Northrock Industries, Inc.
   Current Address: 3988 Horseblock Road, Medford, NY 11763

2. Company Officer certifying this application
   Name: Brian Robertson
   Mailing Address: 3988 Horseblock Road, Medford, NY 11763
   Telephone: ___________________ Fax: [Redacted]
   Email: ___________________

3. Business Type
   - Sole Proprietorship
   - General Partnership
   - Limited Partnership
   - Limited Liability Company
   - Not-for-profit Corporation
   - Private Held Corporation
   - Education Corporation
   - Other
   - Public Corporation—Listed on __________________ Exchange


5. Principal Officers
<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brian Robertson</td>
<td>President</td>
</tr>
<tr>
<td>Eric Rueb</td>
<td></td>
</tr>
<tr>
<td>Alan Browning</td>
<td>Secretary/Treasurer</td>
</tr>
</tbody>
</table>

6. Principal Stockholders
<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brian Robertson</td>
<td>Shareholder</td>
</tr>
<tr>
<td>Eric Rueb</td>
<td>Shareholder</td>
</tr>
<tr>
<td>Alan Browning</td>
<td>Shareholder</td>
</tr>
</tbody>
</table>

7. User's Legal Counsel
   Name: Peter L. Curry, Esq.
   Firm Name: Farrell Fritz, PC
   Address: 1320 RXR Plaza, Uniondale, NY 11592-1320
   Telephone: [Redacted] Fax: [Redacted]
   Email: ___________________

8. Bank References
   - Chase, 4170 Veterans Highway, Bohemia, NY 11716
   - Bank of America, 47 W Main Street, Patchogue, NY

9. Major Trade References
   - Current Applications, Watertown, NY
   - M&H Casings, York, PA

10. Nature of Business
    (i.e. "manufacturer of ___ for ___ industry" or "warehouse distributor of ___" or "real estate holding company")
    - Manufacturer of Construction Equipment

11. NAICS Code: [Redacted]
    For help determining your NAICS code, please visit http://www.naics.com
II. PROJECT DATA

A. Location

1. Street Address 31 Crossways East Road, Bohemia, NY

2. Tax Map

   0500
   District #

   146.00
   Section #

   01.00
   Block #

   50
   Lot #

3. Acreage Approximately 2 acres.

4. Municipal Jurisdictions

   Town ____________

   Village ____________

   School District ____________

B. Description (Check all that apply)

   □ New Construction ___________________ Square Feet
   □ Addition to Existing Facility ___________________ Square Feet
   □ Acquisition of Existing Facility Approximately 30,000 ___________________ Square Feet
   □ Acquisition & Renovation of Existing Facility ___________________ Square Feet
   □ Purchase of New Machinery & Equipment ___________________ Square Feet
   □ Other (specify) ___________________ Square Feet

C. Related Facilities

1. Are other facilities or related companies located within the state? □ Yes □ No

   Address 3688 Horseblock Road, Medford, NY 11763

2. If yes to above (C-1), will any of these facilities close or be subject to reduced activity? □ Yes □ No

3. If yes to above (C-2), please describe: This site will be closed as the Company requires the additional

D. Real Estate Search

1. Has the company actively sought sites in another state or outside the New York metropolitan region? □ Yes □ No

2. If yes to above (D-1), please list the states/regions considered: ____________________

E. Present Owner

1. Who is the current legal owner of the site? BSMSV Realty Company, LLC

2. Is there a purchase option or other legal or common control in the project? □ Yes □ No

3. Is there an existing or proposed lease for the project? □ Yes □ No

4. If yes to either above (E-2 or E-3), please explain (i.e. purchase price, term of lease): ____________________
II. PROJECT DATA

F. Project Narrative

1. Describe the project in detail, emphasizing the following:
   A. Specific operations of the company to be conducted at the project premises
      (product manufactured/warehouse, services rendered)
   B. Proposed product lines and market demands
   C. Need for the new facility
   D. Square footage of the old facility
   E. Square footage of the new facility
   F. Type of building to be constructed
   G. Major equipment to be purchased

   A) Mfg of existing product line;
   B) Concrete vibrators, fish scalers;
   C) Outgrew current facility;
   D) 12,000 sq. ft.;
   E) 30,000 sq. ft.;
   F) Not App.; and
   G) CNC lathes & mills

2. For pollution controls, also describe:
   A. Type of pollution to be abated
   B. Method of abatement
   C. Existing orders of environmental agencies

   None.
### III. EMPLOYMENT/SALES DATA

#### A. Employees

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full time</td>
<td>17</td>
<td>19</td>
<td>21</td>
</tr>
<tr>
<td>Part time</td>
<td>0</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Seasonal</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total</td>
<td>17</td>
<td>20</td>
<td>22</td>
</tr>
</tbody>
</table>

#### B. Payroll

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total $</td>
<td>1,173,030</td>
<td>1,283,220</td>
<td>1,401,716</td>
</tr>
</tbody>
</table>

#### C. Average Annual Wages

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total $</td>
<td>69,000</td>
<td>64,161</td>
<td>63,714</td>
</tr>
</tbody>
</table>

#### D. Sales

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total $</td>
<td>4,665,426</td>
<td>5,365,239</td>
<td>6,035,890</td>
</tr>
</tbody>
</table>

### IV. PROJECT CONSTRUCTION SCHEDULE

#### A. Key Dates (proposed)

<table>
<thead>
<tr>
<th>Event</th>
<th>Month &amp; Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Construction commencement</td>
<td>N/A</td>
</tr>
<tr>
<td>2. Construction completion</td>
<td>N/A</td>
</tr>
<tr>
<td>3. Building Occupancy</td>
<td>ASAP</td>
</tr>
</tbody>
</table>

#### B. Please check if any of the following applications/permits have been filed for the project:

- [ ] Change of Zone
- [ ] Special Use
- [ ] Variance
- [ ] Interior Alterations
- [ ] Building
- [ ] Site plan
V. PROJECT COSTS/FINANCING

A. Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement and/or equipping of the project.

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Land</td>
<td>$2,500,000.00</td>
</tr>
<tr>
<td>2. Site Work</td>
<td></td>
</tr>
<tr>
<td>3. Building (new construction)</td>
<td></td>
</tr>
<tr>
<td>4. Building (rehabilitation)</td>
<td>$450,000</td>
</tr>
<tr>
<td>5. Engineering &amp; Architectural Fees</td>
<td></td>
</tr>
<tr>
<td>6. Machinery &amp; Equipment</td>
<td>$40,000</td>
</tr>
<tr>
<td>7. Other (specify)</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL PROJECT COST**  $2,990,000

B. Please provide the amount of sales tax exemptions that your project requires

$30,000

B1. If your project has a landlord/tenant arrangement, please provide the breakdown of the number above $260,000/4,000

C. How does the company propose to finance the project?

<table>
<thead>
<tr>
<th>Amount</th>
<th>Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Tax Exempt IDB*</td>
<td></td>
</tr>
<tr>
<td>2. Taxable IDB*</td>
<td></td>
</tr>
<tr>
<td>3. Conventional Mortgage (with IDA sale/leaseback)</td>
<td>$2,600,000 / 30 year</td>
</tr>
<tr>
<td>4. Owner/User Self-Financing (with IDA sale/leaseback)</td>
<td></td>
</tr>
<tr>
<td>5. JDA/SBA</td>
<td></td>
</tr>
<tr>
<td>6. Other loans</td>
<td></td>
</tr>
<tr>
<td>7. Company/Owner Equity contribution</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL AMOUNT FINANCED**  $2,600,000

D. Please estimate when the above amounts will be required

April, 2015
Month & Year

* The Agency Fee of one-half of a basis point (.006) will be applied against the total project cost or, where applicable, against the amount of the IDB issuance.
VI. CERTIFICATIONS

A. Applicant Responsibilities

Brian Robertson

(name of representative of entity submitting application or name of individual submitting application) deposes and says that s/he (choose and complete one of the following two options) (a) is a/the Member/President (title) of BAMM, LLC/Northrock Industries, Inc. (company name), the entity named in the attached application, or (b) is the individual named in the attached application; that s/he has read the foregoing application and knows the contents thereof; and that the same is true of his/her knowledge.

Deponent further says that s/he is duly authorized to make this certification on behalf of her/himself or on behalf of the entity named in the attached application. The grounds of deponent's belief relative to all matters in said application which are not stated upon his/her own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as, if deponent is not an individual applicant, information acquired by deponent in the course of his/her duties in connection with said entity and from the books and papers of said entity.

As (a) the representative of said entity, or (b) the individual applicant (such entity or individual applicant hereinafter referred to as the "Applicant"), deponent acknowledges and agrees that the Applicant shall be and is responsible for all costs incurred by the Town of Islip Industrial Development Agency (hereinafter referred to as the "Agency"), acting on behalf of the Applicant in connection with this application and all matters relating to the provision of financial assistance to which this application and all matters relating to the provision of financial assistance to which this application relates. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified period of time to take reasonable, proper or requested action or withdraws, abandons, cancels or neglects the application, then upon presentation of an invoice, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred with respect to the application up to that date and time, including fees to transaction counsel for the Agency and fees of general counsel for the Agency. Upon the successful conclusion of the transaction contemplated herein, the Applicant shall pay to the Agency an administrative fee set by the Agency, in accordance with its fee schedule in effect on the date of the foregoing application, which amount is payable at closing.

[Signature]

Print Name Brian Robertson
Title Member/President

NOTARY

Sworn to before me this ___ day of March, 2015.
VI. CERTIFICATIONS

B. Fee Structure

1. Application Fee—$1,000.00
   An application for IDA assistance must be accompanied by a non-refundable fee of
   $1,000 plus a $500 fee for the Town of Islip review of Environmental Assessment
   Form as required by the State Environmental Quality Review Act (SEQRA). (The
   $500 fee will be waived if the applicant's project has already undergone a SEQRA
   review during a previous process, i.e. site plan, building permit, change of zone, etc.)

2. Agency Fee—.006
   Upon closing of any IDA project, the Agency will assess an administrative fee of
   one-half of a basis point (.006) against the size of the project. For IDB projects,
   the .006 will be measured against the final bond amount. For straight-lease transac-
   tions, the .006 will be measured against the projected total costs.

3. Agency Counsel—$250 per hour
   The Town of Islip Town Attorney's Office acts as counsel to the Town of Islip
   IDA and must be reimbursed for time spent on IDA-related transactions. The
   Agency counsel bills all time spent on IDA matters at $250 per hour. For IDA clos-
   ings up to $5 million, the Agency counsel bills a minimum of $3,500. For projects
   greater than $5 million, the Agency counsel bills a minimum of $5,000. For all other
   activities, i.e. terminations, simple consents and waivers, transfer of assets, etc., the
   Agency counsel will bill at the aforementioned $250 per hour.

4. Processing Fee—$500
   During the course of IDA ownership/involvement, the Agency may occasionally be
   required, by the company, to consent to a variety of items, i.e. pre-payment of
   bonds, second mortgages, additional secured financing, etc. The Agency will charge
   a $500 processing fee for each of these requests.

5. Assignments & Assumptions—$1,500
   Occasionally, the IDA is asked to transfer benefits that were assigned to the original
   company, i.e. PILOT or mortgage recording tax benefits, to a different company,
   typically upon a sale of the IDA property. The new company often wishes to con-
   tinue IDA involvement with the property in order to retain the IDA incentives.
   The Agency will charge a $1,500 fee for each of these transactions.

6. PILOT Extensions/Modifications—.006
   Occasionally, the Agency is asked to extend or modify an existing Payment in Lieu
   of Taxes Agreement (PILOT). The .006 will be measured against the projected in-
   crease of the PILOT benefit
VI. CERTIFICATIONS

B. Fee Structure

7. Annual Administrative Fee—$1,000
   An Annual Administrative Fee of $1,000 will be charged to all projects to cover the cost of all the reporting and monitoring of the transaction. This fee is subject to periodic review and may be adjusted at the discretion of the Agency.

8. Bond/Transaction Counsel—fee negotiated separately
   While the Town of Islip IDA is represented locally by the Town of Islip Town Attorney’s Office, a separate Bond/Transaction Counsel is also necessary on any IDA project. Bond/Transaction counsels render “third party” opinions that the bond or straight lease transaction is authorized under all federal, state and local statutes. Bond/Transaction counsels also prepare all documents related to IDA transactions and coordinates all activities leading up to closing. The Town of Islip IDA has designed the firm of Nixon Peabody, LLP as its Bond/Transaction counsel and all fees are separately negotiated with them.

I have read and understand the aforementioned explanation of the fees associated with all the Town of Islip Industrial Agency Transaction.

Signature ___________________________
VII. REQUIRED ATTACHMENTS

A. Financial Information
   (Attach the following financial information of the owner and user)

1. Financial statements for the last two fiscal years (unless included in the Owner's or User's Annual Report)

2. Owner's or User's Annual Reports (or Form 10-k's) for the two most recent fiscal years

3. Quarterly reports (Form 10-Q's) and current reports (Form 8-k's) since the most recent annual report, if any

4. In addition, if applicable, please attach the financial information described above in items A, B and C, of any expected guarantor of the proposed bond issue other that the Owner or the User

5. Upon request of the Applicant, the Agency will review the information submitted pursuant to this Section VIII and return all copies to the Applicant within two weeks after the inducement date. Please indicate whether you require the information to be returned.

   □ Yes       □ No

B. Environmental Assessment Form

Please complete the attached EAF as required by the State Environmental Quality Review Act (SEQRA).

C. Form RP 485-b

Please complete the attached Form RP 485-b as required by Section 485-b of the Real Property Tax Law